



Workforce Overview San Francisco- Oakland– Hayward, May 2016

Occupation	Employment	Hourly Median Wage	Hourly Mean Wage	Annual Mean Wage
Management Occupations				
Chief Executives	2,760	>\$100	\$114.20	\$237,540
General and Operations Managers	19,310	\$67.69	\$78.86	\$164,020
Advertising and Promotions Managers	710	\$54.85	\$61.52	\$127,960
Marketing Managers	5,690	\$85.78	\$91.72	\$190,780
Sales Managers	5,830	\$65.63	\$73.07	\$151,990
Architectural and Engineering Managers	2,540	\$72.33	\$79.15	\$164,640
Financial Managers	8,320	\$83.42	\$92.79	\$193,010
Industrial Production Managers	760	\$60.56	\$65.85	\$136,960
Construction Managers	2,330	\$61.05	\$61.99	\$128,940
Business and Financial Operations Occupations				
Human Resources Specialists	6,250	\$39.91	\$44.03	\$91,590
Management Analysts	11,210	\$47.93	\$55.52	\$115,480
Appraisers and Assessors of Real Estate	190	\$45.81	\$47.16	\$98,090
Financial Analysts	7,300	\$56.13	\$68.19	\$141,840
Sales and Related Occupations				
First-Line Supervisors of Retail Sales Workers	5,380	\$21.33	\$23.66	\$49,220
First-Line Supervisors of Non-Retail Sales Workers	1,970	\$42.68	\$48.53	\$100,950
Retail Salespersons	21,410	\$13.81	\$15.82	\$32,900
Sales Representatives, Services, All Other	13,010	\$37.24	\$41.26	\$85,820
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	5,720	\$40.73	\$47.71	\$99,230
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	5,940	\$28.26	\$34.21	\$71,150
Computer and Mathematical Occupations				
Computer and Information Systems Managers	8,000	\$86.23	\$93.84	\$195,180
Computer and Mathematical Occupations, All Other	89,380	\$54.96	\$55.35	\$115,130
Computer and Information Research Scientists	410	\$65.51	\$68.21	\$141,870
Software Developers, Applications	26,250	\$58.76	\$58.86	\$122,420
Software Developers, Systems Software	12,200	\$64.59	\$65.38	\$135,990
Web Developers	4,030	\$51.61	\$51.61	\$107,350
Arts, Design, Entertainment, Sports and Media Occupations				
Art Directors	1,000	\$64.67	\$67.92	\$141,280
Commercial and Industrial Designers	590	\$36.12	\$37.38	\$77,740
Graphic Designers	3,460	\$32.33	\$34.26	\$71,260

Media and Communication Workers, All Other	160	\$27.15	\$26.76	\$55,660
Media and Communication Equipment Workers, All Other	estimates not available	\$32.81	\$36.47	\$75,870
Life, Physical and Social Science Occupations				
Chemical Engineers	380	\$62.65	\$58.63	\$121,960
Environmental Engineers	550	\$54.78	\$53.12	\$110,490
Environmental Engineering Technicians	140	\$34.54	\$38.01	\$79,060
Microbiologists	770	\$52.72	\$55.13	\$114,680
Biological Scientists, All Other	1,350	\$47.67	\$46.92	\$97,600
Environmental Scientists and Specialists, Including Health	1,190	\$51.10	\$48.44	\$100,760
Economists	240	\$52.31	\$54.78	\$113,940
Urban and Regional Planners	530	\$47.99	\$48.41	\$100,700
Biological Technicians	1,660	\$29.64	\$31.45	\$65,420
Chemical Technicians	400	\$24.21	\$27.03	\$56,230
Environmental Science and Protection Technicians, Including Health	200	\$32.48	\$32.39	\$67,380
Chemical Plant and System Operators	estimates not available	estimates not available	estimates not available	estimates not available
Chemical Equipment Operators and Tenders	estimates not available	estimates not available	estimates not available	estimates not available
Legal Occupations				
Lawyers	11,750	\$79.57	\$88.41	\$183,890
Paralegals and Legal Assistants	2,780	\$34.95	\$35.97	\$74,830
Healthcare Practitioners and Technical Occupations				
Pharmacists	1,500	\$70.27	\$67.65	\$140,710
Registered Nurses	14,940	\$68.36	\$65.68	\$136,610
Medical and Clinical Laboratory Technologists	590	\$39.91	\$38.83	\$80,770
Medical and Clinical Laboratory Technicians	1,260	\$28.01	\$27.95	\$58,130
Pharmacy Technicians	1,440	\$24.22	\$25.19	\$52,390
Pharmacy Aides	190	\$23.99	\$22.17	\$46,120
Construction and Extraction Occupations				
Civil Engineers	2,970	\$49.99	\$52.74	\$109,700
Civil Engineering Technicians	430	\$27.89	\$28.28	\$58,830
Production Occupations				
First-Line Supervisors of Production and Operating Workers	1,700	\$35.23	\$37.38	\$77,750
Water and Wastewater Treatment Plant and System Operators	240	\$35.56	\$36.85	\$76,650
Transportation and Material Moving Occupations				
Refuse and Recyclable Material Collectors	1,060	\$24.29	\$23.35	\$48,570

**For more detailed data, please visit the Bureau of Labor Statistics website <http://www.bls.gov/>

Source: Bureau of Labor Statistics Metropolitan and Nonmetropolitan Area Occupational Employment and Wage Estimates, May, 2016

Updated May, 2017