



## SAN FRANCISCO BAY AREA Q3 2017 VENTURE CAPITAL INVESTMENTS

Region	Investment in Dollars (Billions)	% of Total Investment
<b>US</b>	<b>19.0</b>	100%
California State	7.980	42% of US
Bay Area	6.381	80.0% of California
		33.6% of US
<b>San Francisco</b>	<b>4.177</b>	<b>52.3% of California</b>
		<b>22.0% of US</b>
LA/ Orange County	1.147	14.4% of California
		6.0% of US
San Diego	0.362	4.5% of California
		1.9% of US

Source: PricewaterhouseCoopers MoneyTree 3rd Quarter Report 2017, CB Insights. Updated Oct 2017

## YEARLY TOTAL OF VENTURE CAPITAL INVESTMENT IN CALIFORNIA COMPANIES BY REGION (Millions)

Region	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>San Francisco Bay Area</b>	\$10,130	\$11,389	\$8,710	\$9,974	\$15,509	\$12,074	\$13,334	\$26,298	\$34,127	\$24,916
<b>LA/Orange County</b>	\$2,079	\$1,826	\$1,092	\$1,655	\$1,949	\$2,919	\$2,518	\$5,620	\$5,822	\$4,965
<b>Sacramento/N.Cal</b>	\$68.84	\$48.64	\$127.7	\$72.54	\$117.2	\$30.56	\$79.44	\$135.5	\$149.3	\$152.3
<b>San Diego</b>	\$1,555	\$1,082	\$962.6	\$836.7	\$1,148	\$1,355	\$1,133	\$1,716	\$1,859	\$1,275
<b>California</b>	\$13,882	\$14,376	\$10,883	\$12,550	\$18,741	\$16,406	\$17,074	\$31,881	\$41,963	\$31,374
<b>California Share of U.S.(%)</b>	44.7%	49.4%	50.6%	48.7%	51.7%	50.4%	47.6%	54.2%	57.2%	53.5%

Source: PricewaterhouseCoopers MoneyTree 4th Quarter Report 2016, Updated Feb 2017



## SAN FRANCISCO Q2 2017 VENTURE CAPITAL INVESTMENTS (Millions)

Industry	Amount	% of Total	Deals
<b>IT &amp; Software</b>			
• Internet	\$2,026	48.4%	126
• Mobile & Telecommunications	\$891	16.9%	32
• Computer Hardware and Services	\$80	2.0%	5
• Software (non-internet/mobile)	\$110	4.9%	12
<b>Healthcare</b>	\$596	12.7%	16
<b>Professional Services</b>			
• Consumer Products and Services	\$148	6.8%	8
• Business Products and Services	\$0	0.00%	0
• Financial Services	\$35	0.5%	2
<b>Industrial</b>	\$90	4.4%	5
<b>Electronics</b>	\$64	1.5%	3
<b>Energy &amp; Utilities</b>	\$6	0.6%	1
<b>Food &amp; Beverages</b>	\$0	0.00%	0
<b>Risk and Security</b>	\$0	0.00%	0
<b>Other</b>	\$87	1.3%	13
<b>Total</b>	<b>\$4,130</b>	<b>100%</b>	<b>223</b>

Source: PricewaterhouseCoopers MoneyTree 2nd Quarter Report 2017, Updated July 2017